

# **SUMMARY AUDITED CONSOLIDATED** AND SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022



.that we all desire a tomorrow that is financially secure.

NICO Asset Managers will help you grow your investment to achieve your goals

SUMMARY STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME				
In thousands of Malawi Kwacha  Income	2022	Consolidated 2021	2022	Separate 2021
Fee income	4.954.077	3,295,236	6.024.924	3,368,060
Interest income Other income	17,957,924 373,913	11,649,609 624,178	60,228 373,913	93,569 624,178
Total income	23,285,914	15,569,023	6,459,065	4,085,807
Operating expenses Interest expense	(4,122,147) (15,243,760)	(3,628,134) (9,922,089)	(2,539,058)	(2,067,007)
Total expenses	(19,365,907)	(13,550,223)	(2,539,058)	(2,067,007)
Profit before income tax expense Income tax expense Profit for the year	<b>3,920,007</b> (1,190,039) <b>2,729,968</b>	<b>2,018,800</b> (616,196) <b>1,402,604</b>	<b>3,920,007</b> (1,190,039) <b>2,729,968</b>	<b>2,018,800</b> (616,196) <b>1,402,604</b>
Basic and diluted earnings per share (MK)	54.60	28.05		
SUMMARY STATEMENTS OF FINANCIAL POSITION In thousands of Malawi Kwacha				
ASSETS Non-current assets				
Equipment Intangible assets	102,916 255.970	122,799 3.913	102,916 255,970	122,799 3,913
Investment in subsidiary Right of use assets	119.993	3,929	50 119,993	50 3,929
Deferred tax assets  Totoal non-current assets	83,218 <b>562,097</b>	22,330 <b>152,971</b>	83,218 <b>562,147</b>	22,330 <b>153,021</b>
Current assets		132,311	302,147	100,021
Trade and other receivables Amounts due from group companies	2,338,095 2,392	2,042,021 37,148	2,180,096 2,392	340,623 37,148
Client funds under management	135,310,211	95,041,404	, <u>-</u>	· -
Cash and cash equivalents  Total current assets	1,178,839 138,829,537	1,613,805 <b>98,734,378</b>	1,087,776 <b>3,270,264</b>	1,175,901 <b>1,553,672</b>
Total assets	139,391,634	98,887,349	3,832,411	1,706,693
EQUITY AND LIABILITIES				
Equity	2.500	2.500	2 500	2.500
Share capital Share premium	2,500 47,500	2,500 47,500	2,500 47,500	2,500 47,500
Retained earnings Total equity	2,452,684 <b>2,502,684</b>	1,022,716 <b>1,072,716</b>	2,452,684 <b>2,502,684</b>	1,022,716 <b>1,072,716</b>
Non - current liabilities Lease liabilities	89,865		89,865	_
<b>Current liabilities</b> Bank overdraft	_	2,274,249	=	_
Trade and other payables Other accruals and provisions	546,913 344,362	290,890 187,769	140,783 337,861	42,799 182,393
Amounts due to group companies Lease liabilities	-	1,523	155,396	149,274
Client funds payable	22,902 135,301,988	25,532 94,800,691	22,902	25,532
Income tax payable  Total current liabilities	582,920 <b>136,799,085</b>	233,979 <b>97,814,633</b>	582,920 <b>1,239,862</b>	233,979 <b>633,977</b>
Total equity and liabilities	139,391,634	98,887,349	3,832,411	1,706,693
SUMMARY STATEMENTS OF CHANGES IN EQUITY In thousands of Malawi Kwacha				
Balance at 1 January	1,072,716	1,470,112	1,072,716	1,470,112
Profit for the year Dividends paid Balanace at 31 December	2,729,968 (1,300,000) <b>2,502,684</b>	1,402,604 (1,800,000) <b>1,072,716</b>	2,729,968 (1,300,000) <b>2,502,684</b>	1,402,604 (1,800,000) <b>1,072,716</b>
SUMMARY STATEMENTS OF CASH FLOWS In thousands of Malawi Kwacha	2,002,004	1,072,710	2,302,004	1,072,710
Net cash (used in)/ generated from				
operating activities  Net cash (used in)/ generated from	(14,738,381)	(12,004,747)	1,464,397	1,670,883
investing activities  Net cash generated from/(used in)	(22,607,506)	(16,094,017)	(236,395)	84,596
financing activities  Net increase/(decrease) in cash and	39,185,170	27,604,599	(1,316,127)	(1,816,323)
cash equivalents Cash and cash equivalents at 1 January Cash and cash equivalents at 31 December	1,839,283 (660,444) 1,178,839	(494,165) (166,279) (660,444)	(88,125) 1,175,901 1,087,776	(60,844) 1,236,745 1,175,901
Increase/(decrease) in net working capital	1,110,707	(325,045)	1,110,707	(325,045)

#### BASIS OF PREPARATION

The accompanying summary consolidated, and separate financial statements have been prepared in accordance with the requirements of the Financial Services Act, 2010 of Malawi. The Directors have considered the requirements of the Financial Services Act, 2010 and believe that the summary consolidated and separate statements of financial position, summary consolidated and separate statements of profit or loss and other comprehensive income, summary consolidated and separate statements of changes in equity and summary consolidated and separate statements of cash flows are sufficient to meet the requirements of the users of the summary consolidated and separate financial statements

The amounts in the summary consolidated and separate financial statements are prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards. The summary consolidated and separate financial statements have been derived from the annual consolidated and separate financial statements which were approved by the Board of Directors on 29 March 2023, and are available at the registered office of the Company.

#### **PERFORMANCE**

The Board announces a pre-tax profit of K3.9 billion (2021: K2.00 billion). Total income at K23.29 billion was 50% above the previous year's income of K15.57 billion largely due to the increase in investments in Government Securities and growth in Assets Under Management. Operating expenses were 14% above the previous year largely due to the increased staff costs emanating from capacity enhancements, business acquisition related costs and IT related expenses. Interest expense increased by 54% due to the growth in the retail business.

#### **OUTLOOK\***

The operating environment is expected to remain vulnerable to various external shocks including foreign currency shortages, weather conditions, and less than optimal agricultural productivity. The Company will therefore focus on creating investment opportunities for the funds under management and navigating the challenges in the operating environment to deliver competitive risk adjusted returns. Through this strategy the Company will ensure to deliver competitive investment returns to its clients while diversifying the investments portfolio to mitigate against the prevailing risks.

Louis Sibande Chairman

Daniel Dunga

Chief Investment Officer

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF NICO ASSET **MANAGERS LIMITED** 

### **OPINION**

The summary consolidated and separate financial statements, which comprise the summary consolidated and separate statements of financial position as at 31 December 2022, and the summary consolidated and separate statements of profit or loss and other comprehensive income, summary consolidated and separate statements of changes in equity and summary consolidated and separate statements of cash flows for the year then ended, and related notes, are derived from the audited consolidated and separate financial statements of NICO Asset Managers Limited for the year ended 31 December 2022.

In our opinion, the accompanying summary consolidated, and separate financial statements are consistent, in all material respects, with the audited consolidated and separate financial statements of NICO Asset Managers Limited, and the basis described on the basis of preparation paragraph.

# **SUMMARY FINANCIAL STATEMENTS**

The summary consolidated and separate financial statements do not contain all the disclosures required by International Financial Reporting Standards (IFRS). Reading the summary consolidated and separate financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated and separate financial statements and the auditor's report thereon. The summary consolidated and separate financial statements and the audited consolidated and separate financial statements do not reflect the effects of events that occurred subsequent to the date of our report on the audited consolidated and separate financial statements.

# THE AUDITED FINANCIAL STATEMENTS AND OUR REPORT THEREON

We expressed an unmodified audit opinion on the audited consolidated and separate financial statements in our report dated 31 March 2023.

## DIRECTORS' RESPONSIBILITY FOR THE SUMMARY FINANCIAL STATEMENTS

Directors are responsible for the preparation of the summary consolidated and separate financial statements in accordance with the basis described on the basis of preparation paragraph.

# **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on whether the summary consolidated and separate financial statements are consistent, in all material respects, with the audited consolidated and separate financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing 810 (Revised) Engagements to Report on Summary Financial Statements.

Deloitte Deloitte.

**Chartered Accountants** Vilengo Beza Partner 12 April 2023